

ODENSE ROBOTICS / 2025

Denmark's cluster for robotics, automation & drones

Husum Wind - Dennis Svane Christensen,



Co-funded by
the European Union



Danish Board of
Business Development

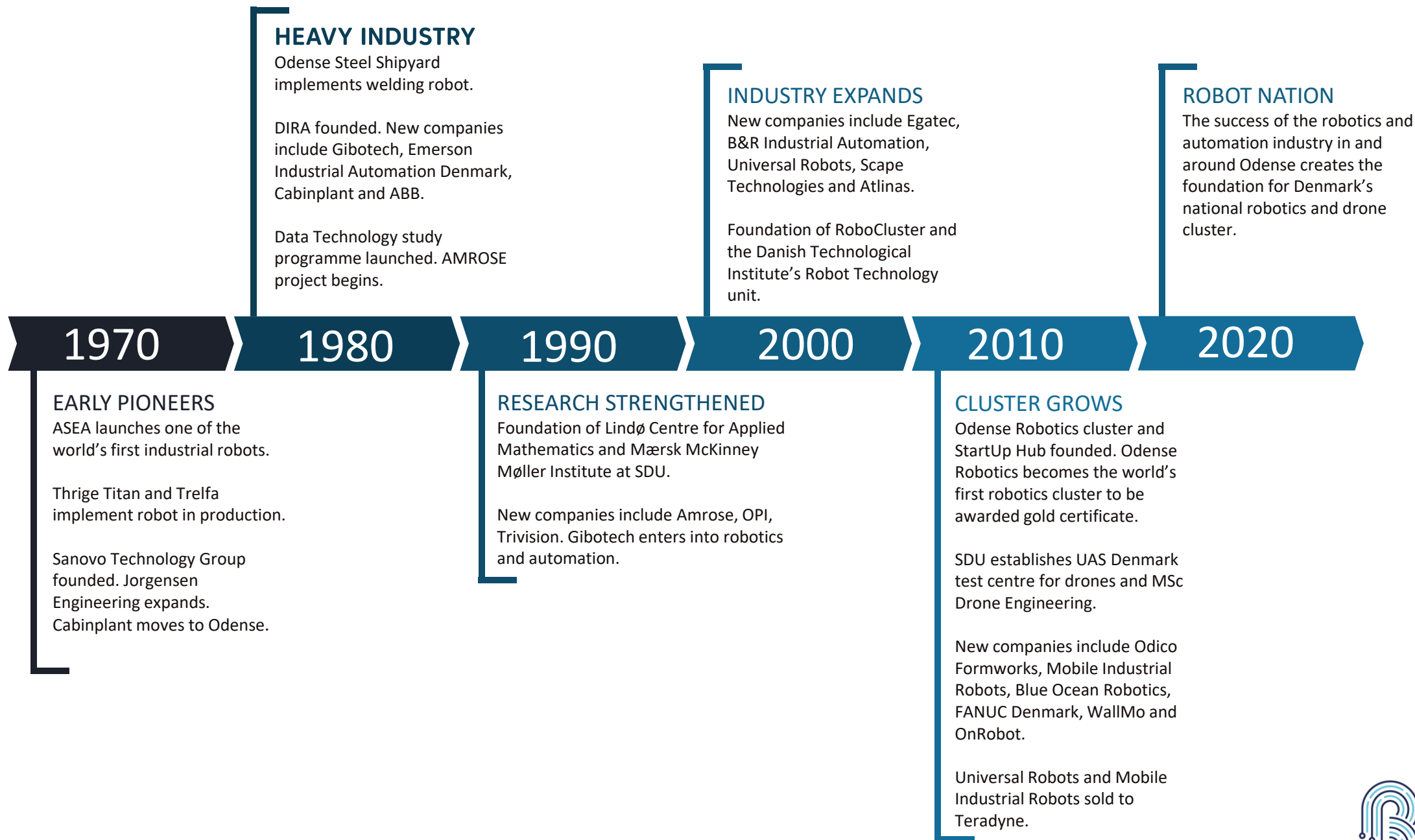
Odense Robotics is co-funded by the Danish Board of Business Development, the Danish Agency for Higher Education and Science, and the European Union, as well as a broad range of projects and partnerships



“The emergence of Odense as a robotics hub can be attributed to three key factors:

- #1 Successes of early innovators and their eagerness to share their success with the community***
- #2 Commitment of the community itself as the municipality is actively investing***
- #3 A culture that holds innovation and adaptability as core elements of its being.”***

***John Santagate, Research Director, Commercial Service Robotics, IDC.
Robotics Business Review, 2019***



We bring the ecosystem together

INDUSTRY

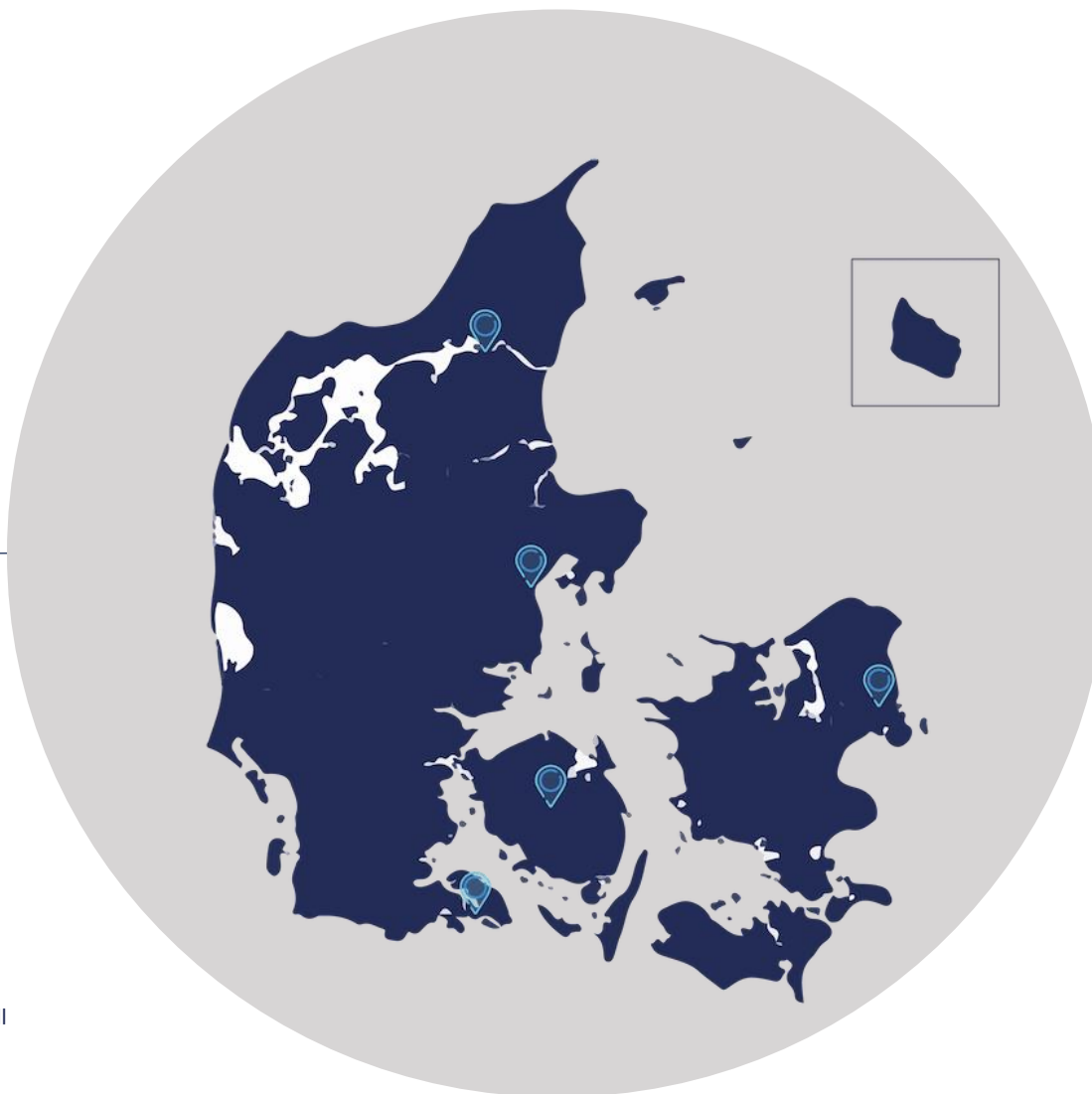
370+ members
from Denmark and
abroad

PUBLIC SECTOR

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Business Development

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KNOWLEDGE



ORGANISATIONS

**Clusters and member
organisations**



Denmark's robotics industry in figures



The industry

605

Robot, automation, and
drone companies in
Denmark

19,500

Employees in total

EUR 4.6

Billion turnover in 2023

EUR 2.4

Billion exports in 2023

EUR 1+

Billion invested in
companies since 2015



Our members

380+ Members

25% Established since 2020

69% Developed and launched
new solutions last year

63% Say implementing existing
strategy will drive growth in 2025

71% Say AI will be the key technology
shaping development in coming
years



Connecting the ecosystem

Networks

Connecting professionals for insights, collaboration, and growth.



Innovation

Driving new solutions through partnerships and funding.



Knowledge & Sparring

Providing businesses with expert insights and strategic support to drive innovation and growth.



Robotic, automation and drone companies

Companies ready to automate

Universities, Research & Technology Organisations, other clusters, public sectors

Connecting for impact

Visibility

Strengthening industry influence and boosting brand exposure.



Matchmaking

Linking robotics companies with customers and partners.



Start up

Accelerating new ventures with guidance, funding, and support.



People

Attracting top talent and developing future-ready teams.



Internationalization

Helping companies expand and succeed globally.



Accelerate growth

Nurture people

Drive innovation

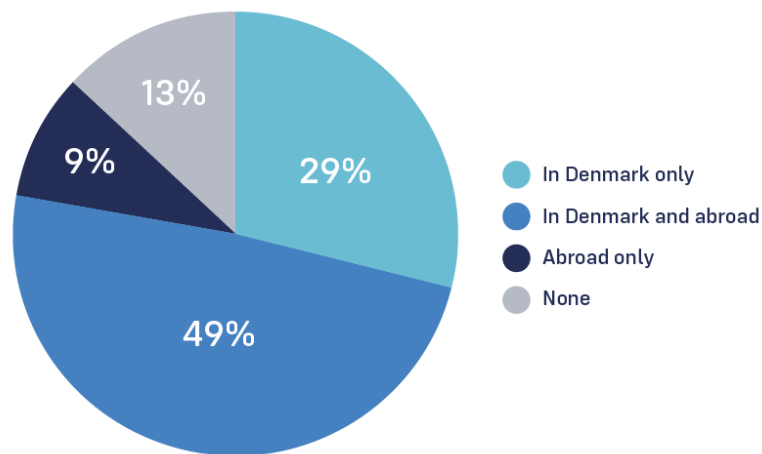
Forge partnerships

Danish robotics can improve our world.
We help make it happen

Collaboration is in our DNA

Collaboration thrives in the cluster – and plays a key role in the industry's ability to innovate and commercialise new technologies.

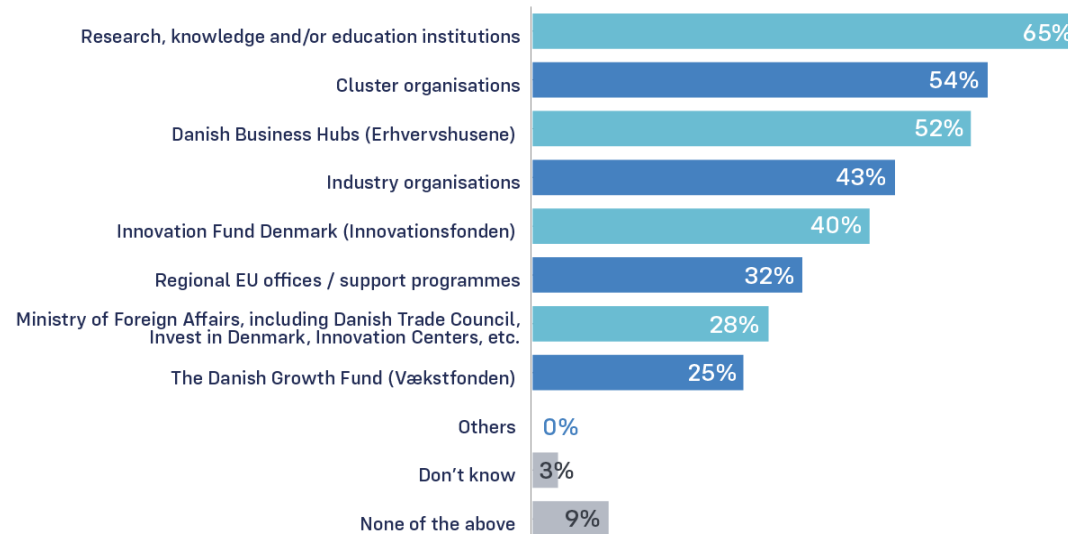
Collaboration with other robotics companies



Companies collaborating
with other robotics companies

87%

Other collaboration partners



Changing the way we live

Danish robotic solutions are changing the way we live and work – providing solutions for a wide range of sectors.



Agriculture & food



Construction & building



Defence & security



Environment

Energy



Health & welfare



Logistics & transport



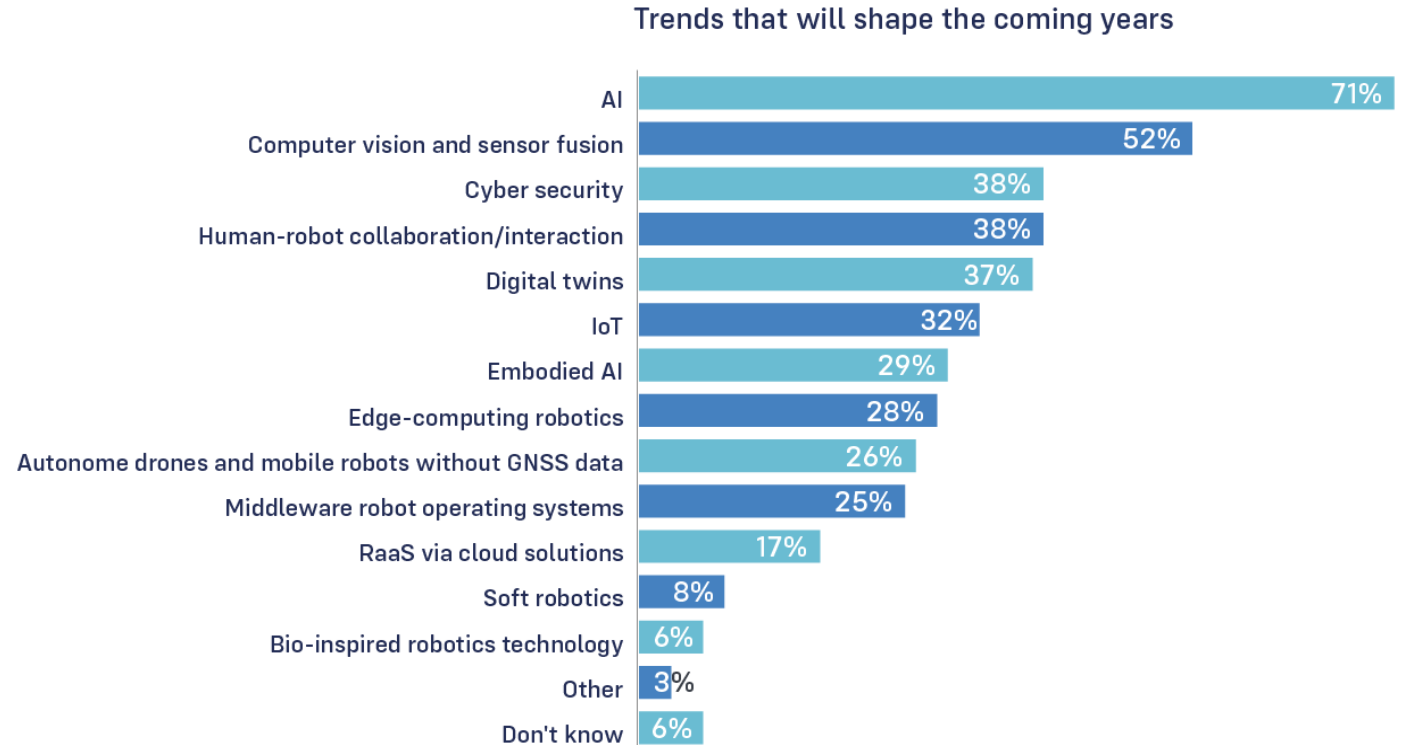
Manufacturing



Technologies shaping future robotics development

The Danish robotics, automation and drone Community expects two technologies to dominate development within the robotics and drone Industry in the coming years.

Artificial intelligence is by far the main driver for future development followed by computer vision and sensor fusion.



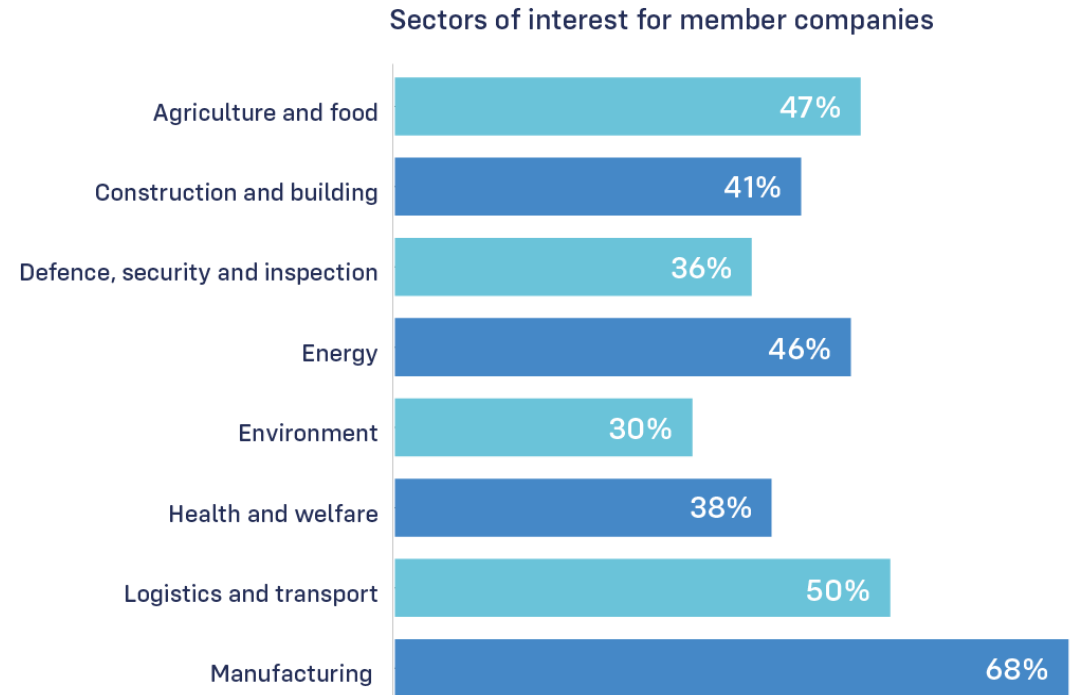
Providing automation solutions to many sectors

Danish robotics, automation and drone solutions are by no means confined to industrial manufacturing.

Today, these technologies are bringing solutions to a wide range of sectors such as: agriculture, construction, healthcare, logistics and security.

Manufacturing continues to be the most important end-user sector of interest for Odense Robotics' company members.

Companies also cite a wide range of other sectors as relevant such as agriculture, construction, healthcare, logistics and security.

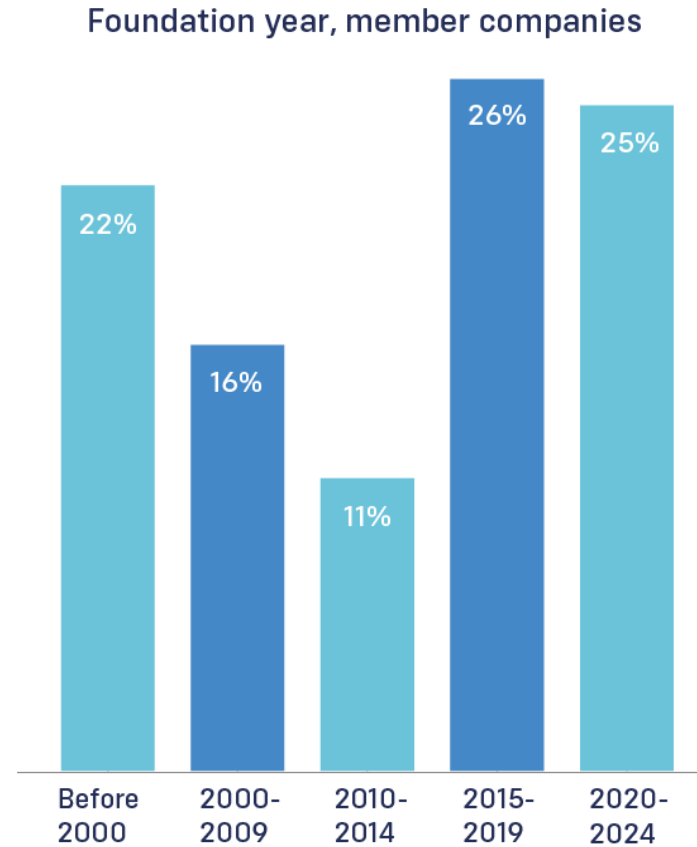


High concentration of startups and scaleups

Denmark's robotics industry is characterised by a high proportion of startups and scaleups. This hotbed of innovation bodes well for the industry's future development.

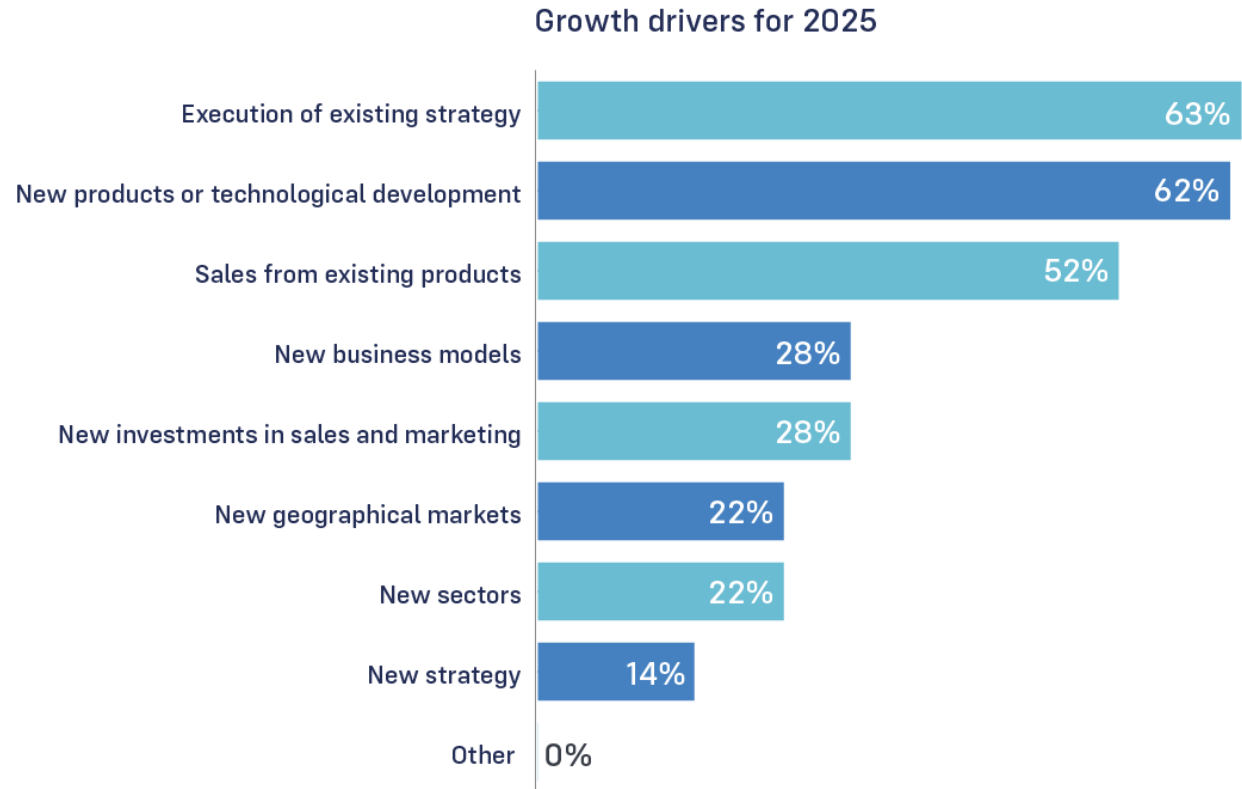
Odense Robotics' company members established since 2020

25%



Growth drivers for 2025

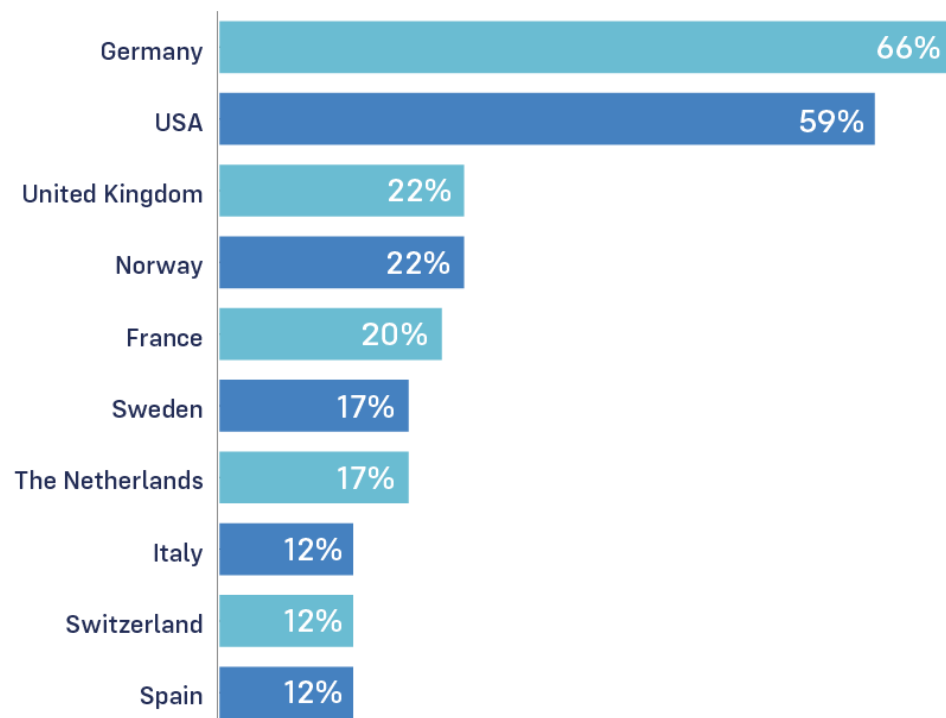
When asked what will drive growth in 2025, companies point to two main factors: execution of existing strategy, and new products or technological development.



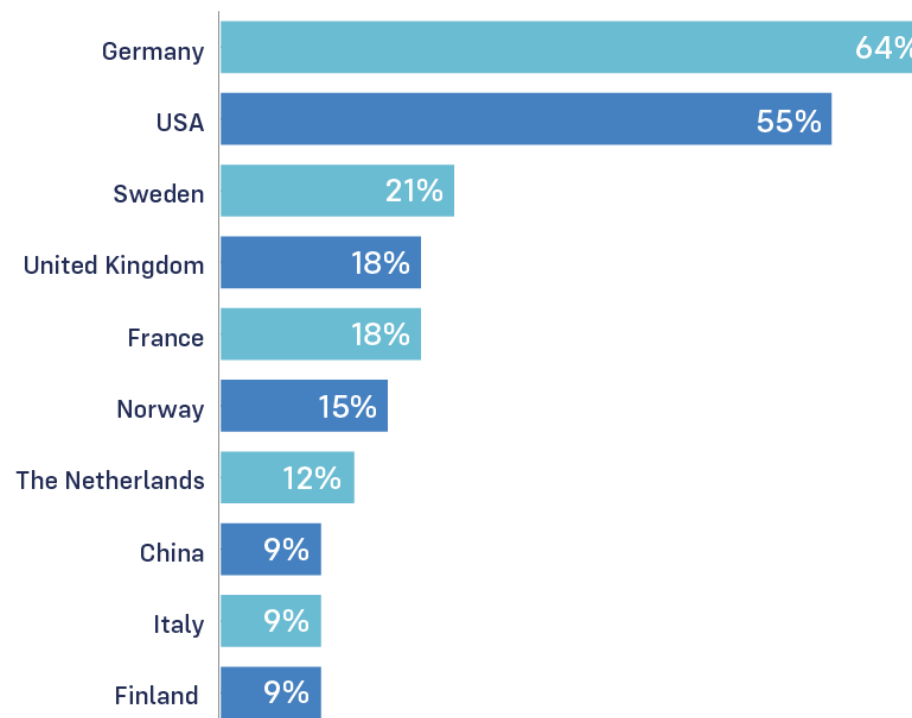
Key export markets now and in the future

Germany and USA remain the most important export markets for Denmark's robotics, automation and drone industry.

Most important export markets today



Most important export markets in 3 years

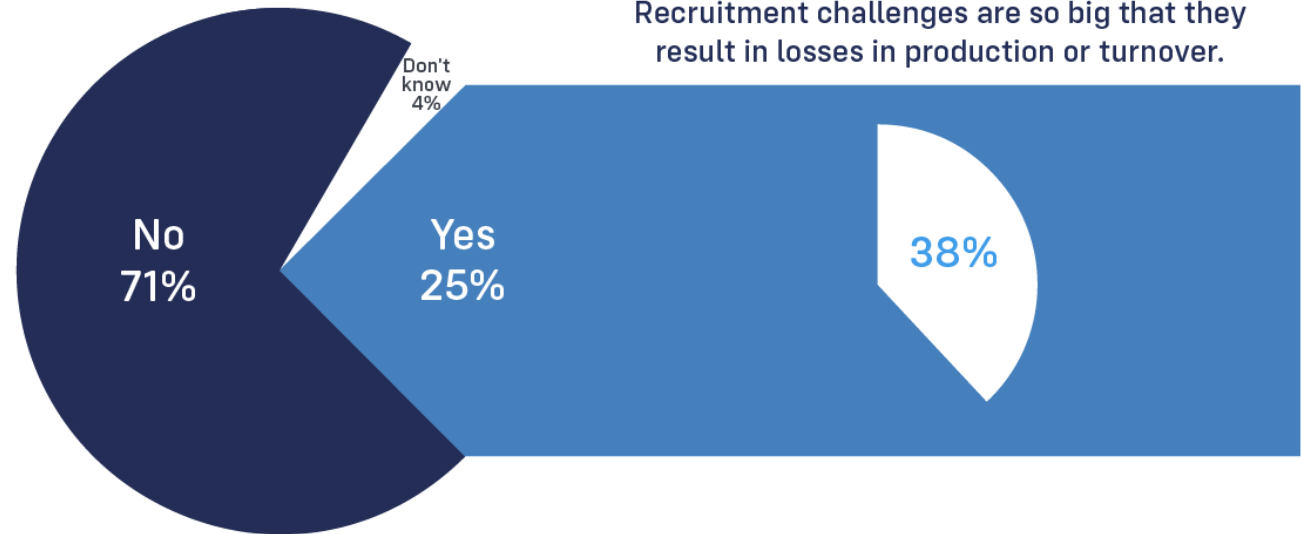


Recruitment challenges

25% of Danish robotics companies had to abandon filling a vacant position last year due to a lack of qualified applicants.

Among these, 38% state that their recruitment challenges are significant enough to result in production or revenue losses.

Companies that had to give up recruiting for an open position within the past 12 months due to a lack of qualified applicants



Factors underlying recruitment challenges

There are many factors contributing to companies' challenges, however two stand out.

Companies say challenges derive primarily from competition on salary and employment conditions, and a lack of qualifications among candidates.

